

Request for Qualifications

RFQ #2026-05

Aiport Consultant

February 17, 2026



County of Newberry

Issued on behalf of: NEWBERRY COUNTY PURCHASING DEPARTMENT

**Department of Procurement
Crystal Waldrop, CPPB – Purchasing Director
Newberry County Courthouse Annex
1309 College Street/ PO Box 156
Newberry, SC 29108
Web Site Address: www.newberrycounty.gov**

Submission Deadline

**Day/Date: March 18, 2026
Time: 3:00 PM, local time
Location/Mail Address: Newberry County Courthouse Annex Conference Room**

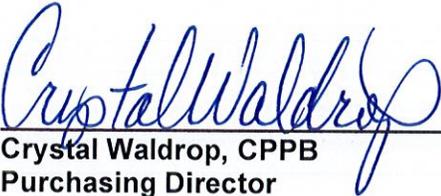
Sealed written Responses shall be received by the County of Newberry, no later than the date, time and at the location indicated on cover page for receipt. Submittal of response by fax is not acceptable. an original and three (3) copies of your proposal are to be delivered to: 1309 College Street, Newberry, SC 29108. It is the sole responsibility of the proposer to ensure the submittals are received on or before the date and time stated, and in the format stated. Proposals received after this deadline will not be considered.

SECTION I - RFQ SCHEDULE

Last day for questions	March 11, 2026 by close of business at 5:00 p.m.
RESPONSES DUE	March 18, 2026 (Prior to 3:00 PM)
Council Award (tentative)	April 1, 2026, 2026

Upon approval from Council to negotiate, negotiations will begin with the first-ranked firm. Should the County be unable to negotiate a satisfactory contract with the first-rank firm, at a price the County determines to be fair, competitive and reasonable, negotiations with that firm will be formally terminated. The County shall then undertake negotiations with the second-ranked firm. If those negotiations fail, the County will undertake negotiations with the third-rank firm. The County reserves the right to award a contract to more than one consultant if it is in the County's best interest.

In person, teams or phone interviews may be conducted with the shortlisted firms.



Crystal Waldrop, CPPB
Purchasing Director

A. GENERAL INFORMATION:

1. Newberry County (County) is soliciting qualification statements (QS) from qualified airport consulting firms to provide aviation planning services and architectural/engineering services for airport development projects and special services as may be required by the Newberry County Airport.
2. The selection of the firm will be made in accordance with the Newberry County Procurement Code and Regulations.
3. QSs will not be accepted from any firm, company, individual, person or party, parent or subsidiary, against which the County has an outstanding claim, or a financial dispute relating to prior contractual performance with the County.
4. Three (3) copies of the QS must be delivered to the County by **3:00 pm local time on March 18, 2026**. QSs may be:

MAILED TO:

Newberry County Courthouse Annex
ATTN: Crystal Waldrop, CPPB
Post Office Box 156
Newberry, SC 29108

HAND CARRIED TO:

Newberry County Courthouse Annex
ATTN: Crystal Waldrop, CPPB
1309 College Street
Newberry, SC 29108

Offerors mailing a QS should allow a sufficient mailing period to ensure timely receipt. The County is not responsible for QSs being delayed by mail and/or delivery services of any nature. QSs received after the set time for closing will be returned unopened.

5. QSs must be made in the official name of the firm or the individual under which business is conducted (showing the official business address) and must be signed in ink by a person duly authorized to legally bind the person, partnership, company or corporation submitting the QSs. QSs must be valid for a minimum of ninety (90) days.
6. The QS shall be submitted in a sealed envelope bearing: the RFQ number; RFQ title; the RFQ closing date and time, and the firm name and address.
7. QSs may be withdrawn by offeror prior to, but not after, the time set for the opening.

8. Upon receipt by the County, the QSs shall become the property of the County, without compensation to the offeror, for disposition or usage by the County at its discretion. The County shall have the sole discretion in evaluating both the QSs and the qualifications of the offerors. The County reserves the right to reject any and all QSs and is not bound to accept any QS if the QSs are contrary to the best interest of the County. The particulars of any QSs will remain confidential until a contract is signed with the successful offeror.
9. The procedure used to select the successful offeror will be a three-part process as outlined below:
 - STEP 1: The Evaluation Committee shall review all QSs and determine a short list of offerors.
 - STEP 2: The Evaluation Committee shall evaluate those short-listed offerors with respect to the evaluation criteria. Newberry County shall conduct discussions with three (3) or more shortlisted firms (or a lesser number as may respond) and shall select from among those no less than two (2) firms to commence negotiations for a contract.
 - STEP 3: County Council will be presented with the firms, ranked in order, and will make the final determination of the award.
10. Questions must be submitted in writing and received not later than March 11, 2026 by 5:00 p.m., to Crystal Waldrop, vial email at cwaldrop@newberrycounty.gov

All information, including addenda, will be posted to the County website under the link for the project.

It is the sole responsibility of the offerors to obtain amendments or addenda for this solicitation.

- B. SPECIAL CONDITIONS: The successful offeror must agree to the inclusion of contractual articles provided below:
1. During the performance of this Contract, the Contractor agrees to provide equal employment opportunities. The Contractor will not discriminate against any employee or applicant for employment because of race, creed, color, sex, age, national origin, physical handicap, or marital status.
 2. Contractor shall indemnify and hold harmless Newberry County from and against all losses and claims, demands, payments, suits, actions, recoveries and judgements of every nature and description brought or recoverable against Newberry County, by reason of any act or omission of said contractor, his agents, or employees, in the execution of the work or in consequence of any negligence in guarding the same.
- C. BACKGROUND INFORMATION: The airport is a general aviation facility, owned by the County of Newberry and supervised by the Airport Administrator. The Newberry County Airport Commission provides input and advice to the County for the operation of the airport.
- D. GENERAL SCOPE OF WORK:
1. Newberry County proposes to engage the services of an airport consultant for Aviation planning services and Architectural/engineering services for airport development projects and special services as may be required by the County for a multi-year development program which may include updating and developing an airport layout plan and report, environmental assessment (if needed) and related engineering services, in conjunction with the Federal Aviation Administration (FAA). In addition to any necessary planning and environmental assessments, projects may include land acquisition, runway construction/rehabilitation, apron construction, taxiway construction, lighting, NAVAIDS, apron, hangars and other miscellaneous planning and related projects. The Qs shall provide the following information:
 - a) Capability to undertake and complete project(s), with emphasis on understanding current and planning of future projects.
 - b) Recent experience and quality of performance in similar general aviation projects.
 - c) Professional background, integrity and competence of key personnel to be assigned to the projects.
 - d) Provide a listing of all sub-consultants which are proposed to be a part of the team. Include responsibilities and qualifications for each sub-consultant.
 - e) Capability to meet schedules and budgets.
 - f) Assist the County with Administration of FAA Grants and reimbursements and other reporting as required.

- g) List of four references, including name, address, phone number and description of projects.
- h) Company EEO Policy.

E. QUALIFICATION REQUIREMENTS:

The QS must be complete, clear and concise {**NOT TO EXCEED TWENTY (20) 8 1/2 x 11 PAGES, PRINTED ON ONE SIDE ONLY**} as to the intent of the offeror since the short list will be developed based upon the QSs alone.

In order to assist in this process, the offeror shall submit the following information in the order listed below and clearly identified in separate sections of their QS.

1. BUSINESS ORGANIZATION: State the offeror's full name, address and telephone number and the branch office or subordinate element that will perform or assist in performing the services described herein. Indicate whether the offeror operate as a sole proprietorship, individual, partnership, or corporation, and the State in which your firm is incorporated or licensed to operate.
2. RESUMES OF KEY PERSONNEL: Resumes for all key staff persons for all participants should be included in this section. All key and relevant experience should be highlighted on each resume.
3. PREVIOUS EXPERIENCE/CAPABILITY: Offerors shall provide a listing of projects and those presently underway in this section.
4. PERFORMANCE PERIOD: Contracts shall be for three (3) years from the date the contract is signed with the option for one (1) 2-year extension. The initial contract period will commence on July 1, 2026, and end on June 30, 2029.
5. OFFEROR'S SUMMARY OF QUALIFICATIONS: In this section, the offeror should provide a narrative as to why he believes he is the best qualified to provide services for the County. At a minimum, this narrative should include:
 - a) The offeror's specialized experience and technical competence of the firm and key project team members.
 - b) Highlight of past successful projects.
 - c) The offeror's ability to perform the work in the given time frame given his current and planned workload.
 - d) A summary of the offeror's general business expertise including the financial strength of the firm.

- e) A statement of disclosure which will allow the County to evaluate possible conflicts of interest.
 - f) A statement either accepting or providing specific changes to the proposed contract clauses included in Section "B" Special Conditions.
 - g) A statement that the QS is valid for a period of at least ninety (90) days from closing date.
 - h) This section should include all additional information the offeror may desire to include in his QS.
 - i) Evidence that the consultant has made good faith efforts in meeting Disadvantaged Business Enterprise (DBE) goals.
6. EVALUATION CRITERIA: The selection committee shall evaluate each of the persons or firms, and they shall be evaluated in view of their:
- a) Past Performance (20 points)
 - b) Qualification and Experience of Personnel (20 points)
 - c) Related Experience in Similar Projects (20 points)
 - d) Willingness to Meet Time and Budget Requirements and Responsiveness to Contract Requirements (20 points)
 - e) Recent, Current and Projected Workload of the Firm (10 points)
 - f) Location of Personnel & Office (10 points)