



September 5, 2025

Mr. Rick Farmer, SCCED
Director
Newberry County Economic Development
Post Office Box 381
Newberry, South Carolina 29108

RE: Phase IIIB 12-Inch Water Line and 8-Inch Gravity
Wastewater Line Improvements to Serve the
± 463-Acre Mid-Carolina Commerce Park in
Newberry County, South Carolina
Project No. 25105-0036

Dear Rick:

On August 28, 2025 at 3:00 PM, Newberry County received three (3) Responsive Bids from potential contractors for the Phase IIIB 12-Inch Water Line and 8-Inch Gravity Wastewater Line Improvements to Serve the ± 463-Acre Mid-Carolina Commerce Park in Newberry County. Alliance Consulting Engineers, Inc. has reviewed the bids received and prepared the enclosed Certified Bid Tabulation, Bid Comparison Sheet, Bid Opening Proceedings and Bid Opening Sign-In Sheet for the referenced project for your consideration.

Based on a review of the bids submitted, review of the Contractor/Subcontractor Qualifications, interviews with references from previous work experience and confirmation the bid received is within the available funding budget, Alliance Consulting Engineers, Inc. recommends that the contract for the Phase IIIB 12-Inch Water Line and 8-Inch Gravity Wastewater Line Improvements to Serve the ± 463-Acre Mid-Carolina Commerce Park in Newberry County be awarded to the low bidder, based on the Base Bid in accordance with Technical Specifications Section 01 23 00 – Bid Alternates and Substitutes, Lake Murray Utility Company, Inc. of Prosperity, South Carolina for the Base Bid in the amount of \$657,700.00 and the Base Bid Alternate No. 1 in the amount of \$88,150.00 for a Total Amount of \$745,850.00.

If Newberry County is in agreement with the recommendation outlined above, please sign and date the six (6) enclosed copies of the Notice of Award and return all five (5) copies to our office at your earliest convenience.

If you have any questions or comments regarding the above information, please contact our office at (803) 779-2078.

Very truly yours,

ALLIANCE CONSULTING ENGINEERS, INC.

Kyle M. Clampitt, P.E.
Senior Vice President

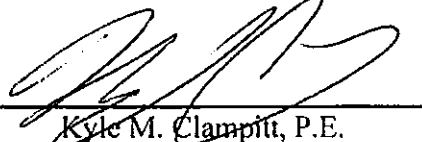
Enclosures

cc: Mr. Jeff Shacker, Newberry County w/ enclosures
Ms. Crystal Waldrop, Newberry County w/ enclosures
Ms. Jackie Taylor, South Carolina Department of Commerce w/ enclosures
Mr. Deepal S. Eliatamby, P.E., SCCED, Alliance Consulting Engineers, Inc.
Mr. Dave M. Novotny, P.E., Alliance Consulting Engineers, Inc.
Mr. Jesse A. Mefford, P.E., Alliance Consulting Engineers, Inc.

Alliance Consulting Engineers, Inc.

Post Office Box 8147 Columbia, SC 29202-8147 Phone 803 779-2078 Fax 803 779-2079 www.allianceCE.com

**CERTIFIED AS A TRUE AND CORRECT
TABULATION OF BIDS RECEIVED**



Kyle M. Clappitt, P.E.
Senior Vice President

BIDS RECEIVED

PROJECT: Phase IIIB 12-Inch Water Line and 8-Inch Gravity Wastewater Line Improvements to Serve the Mid-Carolina Commerce Park for Newberry County, South Carolina

PROJECT NO.: 25105-0036

PLACE: Newberry County Courthouse Annex Conference Room
1309 College Street
Newberry, South Carolina 29108

DATE: Thursday, August 28, 2025 at 3:00 PM

CONTRACTOR	AMOUNT OF BASE BID	AMOUNT OF BASE BID ALTERNATE NO. 1	TOTAL BASE BID WITH BASE BID ALTERNATE NO. 1	ORDER OF BIDS
Lake Murray Utility Company, Inc. Prosperity, South Carolina	\$657,700.00	\$88,150.00	\$745,850.00	1
Long & Sons Utility Company, Inc. Simpsonville, South Carolina	\$669,913.00	\$75,500.00	\$745,413.00	2
D.S. Utilities, Inc. Little Mountain, South Carolina ¹	\$916,910.00	\$120,915.00	\$1,037,825.00	3

Note: Please see error notation.

D.S. Utilities, Inc. submitted a unit price of \$1.50 for line item #3 in the Base Bid Section. An error was noted in their calculations for the total amount of that line item. DS Utilities, Inc. submitted a total price of \$2,601.50 when the total amount for that line item should be \$3,900.00. This error results in an increase to the item total and overall bid submission total in the amount of \$1,298.50.



Bid Comparison Sheet
Phase IIIB 12-Inch Water Line and 8-Inch Gravity Wastewater Line Improvements
Mid-Carolina Commerce Park
Newberry County, South Carolina

Item	Quantity	Unit	Description	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
1	1	LS	1.5 Mobilization/Bonds	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00
2	1	EA	Construction Entrance	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00
3	2,600	LF	Silt Fencing	\$5.00	\$13,000.00	\$5.00	\$13,000.00	\$5.00	\$13,000.00
4	600	LF	Double Row Silt Fencing	\$10.00	\$6,000.00	\$10.00	\$6,000.00	\$10.00	\$6,000.00
5	8	EA	Silt Fence Rock Outlet	\$1,200.00	\$9,600.00	\$1,200.00	\$9,600.00	\$1,200.00	\$9,600.00
6	2	EA	Silt Fence Rock Dam	\$1,000.00	\$2,000.00	\$1,000.00	\$2,000.00	\$1,000.00	\$2,000.00
7	4	AC	Cleaning and Grubbing	\$2,000.00	\$8,000.00	\$2,000.00	\$8,000.00	\$2,000.00	\$8,000.00
8	20	LF	Remove and Replace Site Fencing at Pump Station	\$90.00	\$1,800.00	\$125.00	\$2,500.00	\$112.00	\$2,240.00
9	120	LF	8-inch DIP Gravity Wastewater Line	\$150.00	\$18,000.00	\$157.00	\$18,840.00	\$251.00	\$30,120.00
10	1,920	LF	8-inch SDR-35 PVC Gravity Wastewater Line (Protect to 401 Lined) (Less Than 8 Feet Deep)	\$65.00	\$124,800.00	\$60.00	\$115,200.00	\$141.00	\$270,720.00
11	1,000	LF	8-inch SDR-35 PVC Gravity Wastewater Line (Greater Than 8 Feet Deep)	\$100.00	\$100,000.00	\$95.00	\$95,000.00	\$168.00	\$168,000.00
12	4	EA	Wastewater Manhole (Less Than 8 Feet Deep)	\$7,500.00	\$30,000.00	\$4,500.00	\$18,000.00	\$9,835.00	\$39,340.00
13	5	EA	Wastewater Manhole (Greater Than 8 Feet Deep)	\$9,500.00	\$47,500.00	\$6,000.00	\$30,000.00	\$13,195.00	\$65,975.00
14	1	LS	Connect to Existing Wastewater System	\$2,500.00	\$2,500.00	\$8,000.00	\$8,000.00	\$11,200.00	\$11,200.00
15	1,200	LF	12-inch DIP Water Main, CL 350 (Includes Fittings / Appurtenances)	\$100.00	\$120,000.00	\$125.00	\$150,000.00	\$175.50	\$210,600.00
16	2	EA	12-inch Gate Valve with Box	\$6,000.00	\$12,000.00	\$7,100.00	\$14,200.00	\$5,450.00	\$10,900.00
17	1	EA	12-inch Restrained Joint Plug	\$1,500.00	\$1,500.00	\$2,100.00	\$2,100.00	\$1,385.00	\$1,385.00
18	1	EA	Air Relief Valve with Structure	\$3,000.00	\$3,000.00	\$8,000.00	\$8,000.00	\$5,900.00	\$5,900.00
19	2	EA	Fire Hydrant Assembly (Includes Appurtenances/Hydrant Valve/Hydrant Stem)	\$8,500.00	\$17,000.00	\$12,000.00	\$24,000.00	\$10,500.00	\$21,000.00
20	1	LS	Connect to Existing Water System	\$1,200.00	\$1,200.00	\$5,473.00	\$5,473.00	\$1,610.00	\$1,610.00
21	100	C.Y.	Rock Excavation	\$200.00	\$20,000.00	\$375.00	\$37,500.00	\$505.00	\$50,500.00
22	4	AC	Permanent Grading	\$4,000.00	\$16,000.00	\$4,300.00	\$17,200.00	\$3,360.00	\$13,440.00
TOTAL BASE BID					\$657,700.00		\$669,913.00		
1	350	LF	Silt Fencing	\$5.00	\$1,750.00	\$5.00	\$1,750.00	\$1.50	\$525.00
2	200	LF	Double Row Silt Fencing	\$10.00	\$2,000.00	\$10.00	\$2,000.00	\$3.00	\$600.00
3	2	EA	Silt Fence Rock Outlet	\$1,200.00	\$2,400.00	\$1,350.00	\$2,700.00	\$260.00	\$560.00
4	0.5	AC	Cleaning and Grubbing	\$20,000.00	\$10,000.00	\$22,200.00	\$11,100.00	\$6,160.00	\$6,160.00
5	140	LF	8-inch DIP Gravity Wastewater Line (Protect to 401 Lined) (Less Than 8 Feet Deep)	\$150.00	\$21,000.00	\$157.00	\$22,000.00	\$223.00	\$31,220.00
6	320	LF	8-inch SDR-35 PVC Gravity Wastewater Line (Greater Than 8 Feet Deep)	\$100.00	\$32,000.00	\$95.00	\$30,400.00	\$168.00	\$53,760.00
7	1	EA	Wastewater Manhole (Less Than 8 Feet Deep)	\$7,500.00	\$7,500.00	\$4,600.00	\$4,600.00	\$11,525.00	\$11,525.00
8	1	EA	Wastewater Manhole (Greater Than 8 Feet Deep)	\$9,500.00	\$9,500.00	\$6,070.00	\$6,070.00	\$14,885.00	\$14,885.00
9	0.5	AC	Permanent Grading	\$4,000.00	\$2,000.00	\$4,300.00	\$2,150.00	\$3,360.00	\$1,680.00
TOTAL BASE BID ALTERNATE NO. 1					\$88,150.00		\$75,500.00		\$120,915.00
TOTAL BASE BID WITH ALTERNATE NO. 1					\$745,850.00		\$745,413.00		\$1,037,825.00

NOTE: Please error notation.
 DS Utilities, Inc. submitted a unit price of \$1.50 for line item #3 in the Base Bid Section. An error was noted in their calculations for the total amount of that line item. DS Utilities, Inc. submitted a total price of \$2,601.50 when the total amount for that line item should be \$3,900.00. This error results in an increase to the item total and overall bid submission total in the amount of \$1,298.50.



Newberry County
 Economic Development
 2025 / 2026



Prepared By: Alliance Consulting Engineers, Inc.

Bid Opening Proceedings

Date/Time: Thursday, August 28, 2025 at 3:00 PM

Place: Newberry County Courthouse Annex Conference Room
1309 College Street
Newberry, South Carolina 29108

Reference: Phase IIIB 12-Inch Water Line and 8-Inch Gravity Wastewater Line Improvements to Serve the Mid-Carolina Commerce Park in Newberry County, South Carolina

Bid No.: 2025-16

Project No.: 25105-0036

Attendees:	Mr. Scott Sawyer	Newberry County
	Ms. Crystal Waldrop	Newberry County
	Ms. Rachel Loucks	Long & Sons Utility Company, LLC
	Mr. Robert McClam	D.S. Utilities, Inc.
	Mr. Jennings Parker	Lake Murray Utility Company, Inc.
	Mr. Jesse Mefford, P.E.	Alliance Consulting Engineers, Inc.

At 3:00 P.M. Mr. Mefford called time and closed receiving bids in the Conference Room and to the attendees and commenced the Bid Opening. Mr. Mefford introduced himself and the representatives of Newberry County and welcomed those in attendance. The Sign-in Sheet and the Bids Received Sheet were provided to all attendees.

Mr. Mefford began the proceedings and noted the bid opening was for the Phase IIIB 12-Inch Water Line and 8-Inch Gravity Wastewater Line Improvements to Serve the Mid-Carolina Commerce Park in Newberry County. Mr. Mefford stated that three (3) bids were received by Newberry County and were opened in no particular order. Mr. Mefford stated that the bid package submitted would be reviewed to ensure that all the pertinent information required was submitted. As each bid package was opened, Mr. Mefford verified that the hard copy of the bid security was present, signed and sealed and the project Bid Form from the prospective contractor was present, signed and sealed. Mr. Mefford read the bid total aloud. These values were read aloud both in word and number format for clarity.

Mr. Mefford stated that the apparent low bidder based upon Base Bid for the Phase IIIB 12-Inch Water Line and 8-Inch Gravity Wastewater Line Improvements to Serve the Mid-Carolina Commerce Park in Newberry County was Lake Murray Utility Company, Inc. The bids received will be returned to Alliance Consulting Engineers Inc.'s Corporate Headquarters to verify quantities, unit price, and confirm the bids received are within the available funding budget. Mr. Mefford stated that a



Recommendation of Award, Certified Bid Tabulation, Bid Comparison Sheet, and Bid Opening Proceedings would be provided to the bidders and those in attendance.

Mr. Mefford next opened the floor for questions from those present at the Bid Opening. Hearing no questions or comments, Mr. Mefford stated that on behalf of Newberry County and Alliance Consulting Engineers, Inc., he appreciated everyone's participation in preparing bids for the project. At that point, the Bid Opening was adjourned. Section 00 45 13 Contractor/Subcontractor Qualifications were provided to Mr. Jennings Parker with Lake Murray Utility Company, Inc. to complete and return within five (5) calendar days to certify the package.

