



**NEWBERRY COUNTY COUNCIL
COUNTY COUNCIL AGENDA
NEWBERRY COURTHOUSE ANNEX
1309 COLLEGE STREET, NEWBERRY, SC 29108
OCTOBER 7, 2026
6:00 P.M.**

1. Call to order: Karl Sease, Acting Chairman.
2. Invocation and Pledge of Allegiance: Karl Sease, Acting Chairman.
3. Election of the Chairman for the remainder of 2026 – Joanie Winters, County Attorney.
4. Election of the Vice-Chairman for the remainder of 2026 – Joanie Winters, County Attorney.
5. Adoption of Minutes:
 - a. Newberry County Council Work Session Minutes – September 16, 2026.
 - b. Newberry County Council Minutes – September 16, 2026.
6. Approval of Agenda.
7. Proclamations/Resolutions:
 - a. Proclamation Hope School Day.
8. Administrator's Report:
 - a. Project Updates.
9. Chairman's Comments.
10. Public Comments Regarding Items on the Agenda (three minutes).
11. Old Business:
12. New Business:
 - a. Approval of a proposal for Public Safety & Emergency Services Software (RFP 2026-14).
 - b. Approval of a bid for Community Hall Interior Repairs (RFP 2026-17).

13. County Council may take action on matters discussed during executive session during the 5 p.m. meeting.

14. Appointments:

15. Adjournment.

Future Meetings:

- a. Public Safety and Courts Committee – October 12 at 5 p.m.
- b. Newberry County Council Work Session – October 21 at 5 p.m.
- c. Newberry County Council – October 21 at 6 p.m.
- d. Newberry County Council Work Session – November 4 at 5 p.m.
- e. Newberry County Council – November 4 at 6 p.m.
- f. Veterans Day – November 11 – Offices Closed.

**NEWBERRY COUNTY COUNCIL WORK SESSION
MINUTES
September 16, 2026**

Newberry County Council met on Wednesday, September 16, 2026, at 5:00 p.m. in Council Chambers at the Courthouse Annex, 1309 College Street, Newberry, SC, for a Work Session.

Notice of the meeting was duly advertised, as required by law.

PRESENT: Robert Shealy, Chairman
Karl Sease, Vice-Chairman
Leon Fulmer, Council Member
Todd Johnson, Council Member
Travis Reeder, Council Member
Johnny Mack Scurry, Council Member
Stuart Smith, Council Member
Ted Luckadoo, County Administrator
Joanie Winters, County Attorney
Karen Brehmer, Deputy County Administrator
Rick Famrer, Economic Development Director
Tommy Long, Emergency Services Director
Eric Nieto, IT Director
Scott Sawyer, Special Projects Coordinator
Crystal Waldrop, Purchasing Director
Brandon Wicker, Emergency Services Coordinator
Andrew Wigger, Clerk to Council/PIO

1. Call to order: Robert Shealy, Chairman.

- Mr. Shealy called the meeting to order at 5 p.m.

2. Discussion of Gallman Place Interior Renovations a 2022 CPST Project (2026-10).

- Ms. Waldrop said staff received seven responses, with Cinderella Partners being the lowest bidder with a base bid of \$1,929,330 and alternate number three (additional ADA parking accessibility) in the amount of \$33,125. This brings the total to \$1,962,455. This is staff's recommendation.
- Mr. Johnson asked if this fits within the budget; Ms. Waldrop said this fits in the bonded amount. Mr. Johnson asked what was the bonded amount, and staff said it was \$1,820,386.
- Mr. Fulmer asked if that was total cost for the project and if anything is outstanding; Ms. Waldrop said this is a phase one, and only a portion of the interior, but this was what was on the ballot and is within the scope. Mr. Luckadoo added that they already awarded the roof replacement.
- Mr. Luckadoo said the Building Thriving Communities nonprofit will be working on fundraising initiatives for some for the additional work. Some funds from the nonprofit have gone toward other work and were not funded by the CPST.

3. Discussion of Mid-Carolina Commerce Park Spec Building Pad and Roadway Improvements (2026-13).

- Mr. Kyle Clampitt, with Alliance Consulting Engineers, said there were multiple builders with the lowest being well within budget. The project is 1250 linear feet of roadway extension within the MCCP and room for a 300,000 square foot graded pad.
- Contractor Services of Kershaw, LLC was the low bidder at \$2,041,726.64 for both the pad and the roadway.
- This project is being funded through a grant from the Department of Commerce, and the project is under budget.

4. Executive Session:

- a. Receipt of legal advice regarding a Capital Project Sales Tax Project contract.
- b. Receipt of legal advice regarding the disposition of county owned property.

c. Receipt of legal advice regarding the acquisition of property.

- Mr. Sease made a motion to go into Executive Session; Mr. Reeder provided the second and the motion carried 7-0.
- Newberry County Council went into Executive Session at 5:15 p.m.
- Mr. Sease made a motion to come out of Executive Session; Mr. Smith provided the second and the motion carried 7-0.
- Newberry County Council came out of Executive Session at 6:07 p.m.

5. Adjournment.

- Mr. Fulmer made a motion to adjourn; Mr. Reeder provided the second and the motion carried 7-0.
- The Newberry County Council Work Session adjourned at 6:07 p.m.

NEWBERRY COUNTY COUNCIL

Robert Shealy, Chairman

Andrew Wigger, Clerk to Council

Minutes Approved: _____

**NEWBERRY COUNTY COUNCIL
MINUTES
September 16, 2026**

Newberry County Council met on Wednesday, September 16, 2026, at 6:07 p.m. at the Newberry County Council Chambers at 1309 College Street, Newberry, SC, for a regular scheduled meeting.

Notice of the meeting was duly advertised, as required by law.

PRESENT: Robert Shealy, Chairman
Karl Sease, Vice-Chairman
Leon Fulmer, Council Member
Todd Johnson, Council Member
Travis Reeder, Council Member
Johnny Mack Scurry, Council Member
Stuart Smith, Council Member
Ted Luckadoo, County Administrator
Joanie Winters, County Attorney
Karen Brehmer, Deputy County Administrator
Major Ben Chapman, NCSO
Debbie Cromer, Finance Director
Sheriff Lee Foster, NCSO
Donna Lominack, Auditor
Eric Nieto, IT Director
Kelly Nobles, Probate Judge
Scott Sawyer, Special Projects Coordinator
Karen Lindler Smith, Treasurer
Crystal Waldrop, Purchasing Director
Andrew Wigger, Clerk to Council/PIO

1. Call to order: Robert Shealy, Chairman.

- Mr. Shealy called the meeting to order at 6:07 p.m.

2. Invocation and Pledge of Allegiance: Todd Johnson, Councilman.

- Mr. Johnson led the Invocation and Pledge of Allegiance.

3. Adoption of Minutes:

- a. Newberry County Council Work Session Minutes – September 2, 2026.
 - b. Newberry County Council Minutes – September 2, 2026.
- Mr. Scurry made a motion to accept the minutes as presented; Mr. Reeder provided the second and the motion carried 7-0.

4. Approval of Agenda.

- Mr. Scurry made a motion to accept the agenda as presented; Mr. Sease provided the second and the motion carried 7-0.

5. Proclamations/Resolutions:

- a. Hispanic Heritage Month.
 - Mr. Sease made a motion to approve the Proclamation; Mr. Reeder provided the second and the motion carried 7-0.
 - Ms. Liz Rivera and Ms. Maria Medrano-Reyes accepted a copy of the Proclamation.
- b. National Adult Education and Family Literacy Week.
 - Mr. Scurry made a motion to approve the Proclamation; Mr. Reeder provided the second and the motion carried 7-0.
 - Dr. Terry Fellers accepted a copy of the Proclamation.

6. Administrator's Report:

- a. Employee Recognitions: Betty Boulware (15 years, Treasurer's Office), Alyson Jenkins (10 years, Probate Court), Zenda McClurkin (Retirement, Public Safety).

- Ms. Karen Lindler Smith, Ms. Kelly Nobles, and Mr. Tommy Long recognized the employees listed above for their years of service to Newberry County, highlighting their accomplishments.

b. Project Updates.

- Mr. Luckadoo gave an update on CPST projects including the Newberry County Detention Center, Gallman Place, Public Safety Complex, and Prosperity Parks. He also gave an update on the Subertown/Gary Street sidewalk projects in Whitmire.

7. Chairman's Comments.

- Mr. Shealy congratulated all recognized employees, adding that they have a great group of people with Newberry County.
- Mr. Shealy said he has appreciated all of the support council has shown him over the last two years as chairman. He announced that this would be his last meeting as chairman as he has taken on a new position, and he believes it warrants more time during the day. He will remain on Newberry County Council.
- Vice Chairman Sease will act as chairman until the next regular scheduled meeting, at which time there will be a special election for chairman and vice chairman to serve the remainder of the year.

8. Presentation by Newberry Soil and Water Conservation District -- Commissioner Toni Warren.

- Ms. Warren provided an update on the Newberry Soil and Water Conservation District to include the installation of a raised bed memorial garden in Willowbrook Park in honor of the 25th anniversary of 9/11, the Messiest Yard Mini grant, road cleanups, and more.

9. Public Hearings:

- a. Ordinance 08-05-2026. An ordinance authorizing a multi-county industrial/business park agreement between Newberry County and Greenwood County for property owned by Project Pearl Dust or its affiliates or assigns, and other matters related thereto.

- Ms. Vicki Bilka spoke about infrastructure and what studies are being done and what the impact of the impact will be.

10. Public Comments Regarding Items on the Agenda (three minutes).

- There were no public comments.

11. Old Business:

- a. Third Reading - Ordinance 08-03-2026. Rezoning property at US Highway 76, Little Mountain consisting of 6.33 acres from RS-Single Family Residential to R2-Rural. (TMS No. 640-87).
- Mr. Sease made a motion to accept third reading; Mr. Reeder provided the second and the motion carried 7-0.
- b. Third Reading - Ordinance 08-04-2026. Rezoning property at 79 Rader Road, Prosperity consisting of 3.025 acres from GC-General Commercial to R2-Rural. (TMS No. 651-43).
- Mr. Fulmer made a motion to accept third reading; Mr. Reeder provided the second and the motion carried 7-0.
- c. Third Reading – Ordinance 08-05-2026. An ordinance authorizing a multi-county industrial/business park agreement between Newberry County and Greenwood County for property owned by Project Pearl Dust or its affiliates or assigns, and other matters related thereto.
- Mr. Reeder made a motion to accept third reading; Mr. Smith provided the second the motion carried 7-0.
- Mr. Luckadoo said as previously announced, Project Pearl Dust is a company called Vitreus, they are out of Germany and have selected Newberry County as their first North American manufacturing location. They manufacture pigments that are used in block and brick manufacturing. They will locate into 200 Park Avenue, Newberry, an existing facility.

- Ms. Winters also reminded the council that this industrial park is not a physical park.
- Mr. Shealy also added that this will not be a big strain on anything.

12. New Business:

- a. Approval of bid for Gallman Place Interior Renovations a 2022 CPST Project (2026-10).
 - Mr. Johnson made a motion to accept the low bid from Cinderella Partners, Inc. in the amount of \$1,929,330 and the alternate in the amount of \$33,125, for a total of \$1,962,455; Mr. Scurry provided the second and the motion carried 7-0.
- b. Approval of bid for Mid-Carolina Commerce Park Spec Building Pad and Roadway Improvements (2026-13).
 - Mr. Sease made a motion to accept the low bid from Contractor Services of Kershaw, LLC in the amount of \$2,041,726.64; Mr. Reeder provided the second and the motion carried 7-0.

13. County Council may take action on matters discussed during executive session during the 5 p.m. meeting.

- Mr. Smith made a motion to accept bid from MB Kahn in the amount of \$4,788,483 for the CPST amphitheater project after the original low bidder, who was originally awarded the project, withdrew their bid; Mr. Fulmer provided the second and the motion carried 7-0.

14. Appointments:

- There were no appointments.

15. Adjournment.

- Mr. Johnson made a motion to adjourn; Mr. Sease provided the second and the motion carried 7-0.
- Newberry County Council adjourned at 6:47 p.m.

NEWBERRY COUNTY COUNCIL

Robert Shealy, Chairman

Andrew Wigger, Clerk to Council

Minutes Approved: _____

DRAFT

COUNTY OF NEWBERRY)
)
STATE OF SOUTH CAROLINA)

**PROCLAMATION
HOPE SCHOOL DAY**

WHEREAS, the County of Newberry encourages and promotes educational opportunities for everyone in the county, and commemorates the history of our schools;

WHEREAS, the Rosenwald School project arose in the early 20th Century, from a collaboration between Julius Rosenwald, then-CEO of Sears, Roebuck & Co, and Booker T. Washington, President of then-Tuskegee Institute, for the purpose of improving educational opportunities for African-American children in the rural South;

WHEREAS, Hope School was built under the auspices of the Rosenwald Fund, on property that was sold to the School District for the nominal price of \$5, by James Haskell Hope who was then Superintendent of Education for the State of South Carolina and whose family had owned that land and worked it from the early 1700's;

WHEREAS Hope School was built as a cooperative effort from the residents of Newberry County; its \$2,200 cost was raised from private donations of \$600 from African-Americans and \$400 from white Americans, \$1200 from state and local government and \$700 from the Rosenwald Fund as well as in-kind donations of supplies and other goods;

WHEREAS Hope was listed on the National Register of Historic Places in 2007;

WHEREAS descendants of Superintendent Hope were instrumental in restoring the school, retaining its historical characteristics with necessary additions for its future use and, to this day, continuing to support its mission

WHEREAS on August 22, 2009, Hope School re-opened as a non-profit organization with its Director, Ms Tenetha Flemon Hall who has organized and managed countless numbers of educational programs and activities for the community, continuously without remuneration.

WHEREAS, desks, videos and other artifacts from Hope School Pomaria SC are now part of the permanent collection of The National Museum of African-American History, Smithsonian Institute in Washington DC where the display has been seen by millions of visitors since it opened in 2015.

WHEREAS this year marks the 100th Anniversary of Hope School first opening its doors to African-American students and their families.

NOW, THEREFORE, BE IT PROCLAIMED by the County Council of the County of Newberry that October 17, 2026, shall be HOPE SCHOOL DAY in Newberry County, in recognition of its remarkable history and the hard work, sacrifices, dreams and prayers of the people who brought it into being, who restored it and who are keeping that legacy alive for future generations.

NEWBERRY COUNTY COUNCIL

SEAL

By _____
Karl Sease, Acting Chairman

ATTEST: _____
Andrew Wigger, Clerk of Council

RFP: 2026-14 Public Safety & Emergency Services Software

Evaluator	Cadmus	Central Square	DCS Inc	FSH Technologies	GovHost	InService INC	ProPhoenix	Zetron
N. Andrews	83	75	78	70	83	68	80	68
B. Chapman	84	72	74	68	79	58	85	66
R. Dickert	83	70	76	65	77	57	81	68
D. Lominick	85	76	78	67	79	58	81	77
M. Moss	65	56	52	57	59	56	69	51
D. Wilbanks	60	47	46	40	58	49	53	47
Total	460	396	404	367	435	346	449	377
Average	76.67	66.00	67.33	61.17	72.50	57.67	74.83	62.83

Newberry County RFP # 2026-14

Vendor: CADmus

Please use 1-20 for scoring each of the evaluation criteria listed below

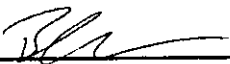
Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	17
Vendor References	17
Software Capabilities, Warranty, Maintenance & Support	16
Project Schedule	16
Total Score	84

Comments:

Only Cloud based
*Does not run on IOS.
reasonable pricing
in business since 2021
provides RMS, TMS + CAD
NOT user based
in budget \$
not in SC
3% increase each year
works w WTH

Name: Ben Chapman

Date: 9.3.26

Signature: 

Newberry County RFP # 2026-14

Vendor: Pro Phoenix

Please use 1-20 for scoring each of the evaluation criteria listed below

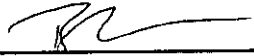
Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	18
Vendor References	18
Software Capabilities, Warranty, Maintenance & Support	16
Project Schedule	15
Total Score	85

Comments:

23 years in business
works w/ WTH
Mobile w/ ZOS
Site License - unlimited users / or cloud based
in budget
Server Cost, SQL Cost on

Name: Ben Chum

Date: 9.4.26

Signature: 

Newberry County RFP # 2026-14

Vendor: Gov Host

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	17
Company Profile & Fiscal Position of Company	16
Vendor References	16
Software Capabilities, Warranty, Maintenance & Support	18
Project Schedule	12
Total Score	79

Comments:

provides RMS, FMS + CAD

Cloud based

User based - Add user Add cost - user # 5 not correct.

in budget

will work with WTH

increases each year of contract

Not in SC

Name: Ben Chemo

Date: 9.4.26

Signature: [Signature]

Newberry County RFP # 2026-14

Vendor: FSH Technologies

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	16
Company Profile & Fiscal Position of Company	14
Vendor References	10
Software Capabilities, Warranty, Maintenance & Support	14
Project Schedule	14
Total Score	68

Comments:

Since 2021
offer ALL CAD, RMS + JMS
works with WTH
Site license - unlimited users
All agencies
no LE references
works on IOS
Go live 12/31
Over budget year 1

Name: Ben Chyn

Date: 9.9.26

Signature: 

Newberry County RFP # 2026-14

Vendor: !N service

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	12
Vendor References	10
Software Capabilities, Warranty, Maintenance & Support	12
Project Schedule	14
Total Score	58

Comments:

CLOUD BASED
provides TMS RNS, CAD
over budget
will work with WTH

Name: Ben Chapman

Date: 9.1.24

Signature: 

Newberry County RFP # 2026-14

Vendor: DCS

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	17
Company Profile & Fiscal Position of Company	14
Vendor References	16
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	12
Total Score	74

Comments:

Site Ucnse

All RMS/TMS/CAID

IOS

located in SC - Summerville Since '87 - IN SC, Sumter, Saluda

Interface w/ WTH

Over budget

Name: Ben Cherman

Date: 9.9.26

Signature: [Signature]

Newberry County RFP # 2026-14

Vendor: Central Square

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	14
Company Profile & Fiscal Position of Company	16
Vendor References	12
Software Capabilities, Warranty, Maintenance & Support	18
Project Schedule	10
Total Score	72

Comments:

provides ALL cab RMS - ms
Cloud based
Since 2018
IN SC - Sumter Co.
user based -
over budget

Name: Bob Chapman

Date: 9.9.26

Signature: [Signature]

Newberry County RFP # 2026-14

Vendor: Zetron

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	16
Company Profile & Fiscal Position of Company	12
Vendor References	12
Software Capabilities, Warranty, Maintenance & Support	14
Project Schedule	12
Total Score	66

Comments:

Civic Eye - diff. vendor for each Module
Way over budget
Already in S.C.
Add per user
Server based

Name: Ben Chyn

Date: 9.4.26

Signature: 

Newberry County RFP # 2026-14

Vendor: InService Inc.

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	10
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	10
Project Schedule	15
Total Score	68

Comments:

Not enough information.

Does not show a court module

Name: Nicole Andrews

Date: 9-14-26

Signature: Nicole Andrews

Newberry County RFP # 2026-14

Vendor: Zetron

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	15
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	10
Project Schedule	10
Total Score	68

Comments:

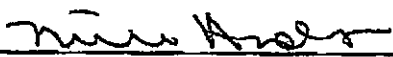
Does not show a court module

Expensive

They show 3 agencies in SC using their system

Name: Niele Andrews

Date: 09-14-26

Signature: 

Newberry County RFP # 2026-14

Vendor: FSH Technologies

Please use 1-20 for scoring each of the evaluation criteria listed below

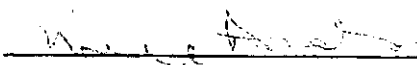
Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	15
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	12
Project Schedule	10
Total Score	70

Comments:

Does not show a court module

Name: Niele Andrews

Date: 09-15-26

Signature: 

Newberry County RFP # 2026-14

Vendor: GovHost

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	20
Company Profile & Fiscal Position of Company	15
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	18
Total Score	83

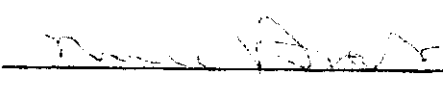
Comments:

Does not show a court module

Based in SC

Name: Niele Andrews

Date: 09-15-26

Signature: 

Newberry County RFP # 2026-14

Vendor: Cadmus

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	20
Company Profile & Fiscal Position of Company	15
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	18
Total Score	83

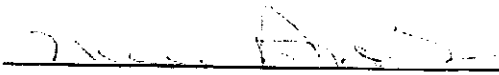
Comments:

Does not show a court module

Web based

Name: Niele Andrews

Date: 09-15-26

Signature: 

Newberry County RFP # 2026-14

Vendor: ProPhonenix

Please use 1-20 for scoring each of the evaluation criteria listed below

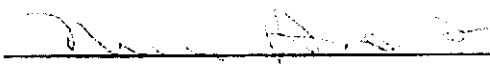
Evaluation Criteria	
Proposal Response	20
Company Profile & Fiscal Position of Company	12
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	18
Project Schedule	15
Total Score	80

Comments:

Does not show a court module
Requires 2 servers

Name: Niele Andrews

Date: 09-15-26

Signature: 

Newberry County RFP # 2026-14

Vendor: DCS, Inc

Please use 1-20 for scoring each of the evaluation criteria listed below

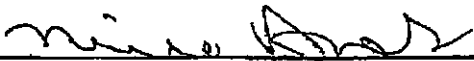
Evaluation Criteria	
Proposal Response	20
Company Profile & Fiscal Position of Company	18
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	10
Total Score	78

Comments:

They do have court and e-ticketing modulce

Name: Niele Andrews

Date: 09-17-26

Signature: 

Newberry County RFP # 2026-14

Vendor: Central Square

Please use 1-20 for scoring each of the evaluation criteria listed below

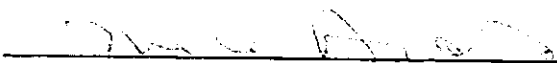
Evaluation Criteria	
Proposal Response	20
Company Profile & Fiscal Position of Company	15
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	10
Total Score	75

Comments:

One agency in SC

Name: Niele Andrews

Date: 09-17-26

Signature: 

Newberry County RFP # 2026-14

Vendor: CADMUS

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	18
Vendor References	18
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	16
Total Score	85

Comments:

1) Really good response in all. As the jail administrator, we were already looking and interested in a RFID inmate tracking and operational management system. CADMUS offers and has already implemented this in other facilities. This would negate having to spend money on a third party for this important and much needed system to help improve all aspects of our facility but more importantly the safety and security of our inmates and staff.

Name: Captain Dickert Lominick

Date: 9-9-26

Signature: Dickert Lominick

Newberry County RFP # 2026-14

Vendor: ProPhoenix

Please use 1-20 for scoring each of the evaluation criteria listed below

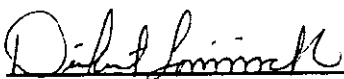
Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	18
Vendor References	18
Software Capabilities, Warranty, Maintenance & Support	17
Project Schedule	10
Total Score	81

Comments:

- 1) No project schedule given
- 2) Concerned about recent software failure in Leon County, Florida

Name: Captain Dickert Lominick

Date: 9-8-26

Signature: 

Newberry County RFP # 2026-14

Vendor: GovHost

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	15
Vendor References	18
Software Capabilities, Warranty, Maintenance & Support	18
Project Schedule	10
Total Score	79

Comments:

- 1) Under 5.6 User Licenses - The cloud RMS is a per user License type and there are only 32 proposed License for a multi department user platform with over 100 sworn positions.
- 2) There was no project schedule provided. Knowing that we are at the end of life of our current provider, I would have liked to see some type of effort made for some type of timeline.

Name: Captain Dickert Lominick

Date: 9-8-26

Signature: Dickert Lominick

Newberry County RFP # 2026-14

Vendor: ZETRON

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	10
Vendor References	16
Software Capabilities, Warranty, Maintenance & Support	18
Project Schedule	15
Total Score	77

Comments:

- 1) Three different vendors to complete our needs
- 2) Start up and 1st year subscription is \$1,008,498.21 with a yearly increased reoccurring cost of \$336,364.20 for years 2 through 5 . This is well over our budgeting capabilities.

Name: Captain Dickert Lominick

Date: 9-10-26

Signature: Dickert Lominick

Newberry County RFP # 2026-14

Vendor: FSH Technologies

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	17
Company Profile & Fiscal Position of Company	13
Vendor References	10
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	12
Total Score	67

Comments:

- 1) It is concerning that there are no Law-Enforcement references.
- 2) The go-live time line measured in weeks and go-live date of December 31, 2026 do not correlate
- 3) Jail Bookings are not mentioned in data conversion

Name: Captain Dickert Lominick

Date: 9-8-26

Signature: 

Newberry County RFP # 2026-14

Vendor: InService Inc.

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	12
Company Profile & Fiscal Position of Company	10
Vendor References	8
Software Capabilities, Warranty, Maintenance & Support	10
Project Schedule	18
Total Score	58

Comments:

- 1) Has no current JMS implementation
- 2) Newberry County would be biggest department to date
- 3) Yearly reoccurring cost of \$274,500 for years 2 through 5. This is well over our budgeting capabilities.

Name: Captain Dickert Lominick

Date: 9-8-26

Signature: 

Newberry County RFP # 2026-14

Vendor: DCS Inc

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	15
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	15
Total Score	78

Comments:

1) Start up and 1st year subscription is \$331,000. This is well over our budgeting capabilities.

Name: Captain Dickert Lominick

Date: 9-9-26

Signature: Dickert Lominick

Newberry County RFP # 2026-14

Vendor: CentralSquare

Please use 1-20 for scoring each of the evaluation criteria listed below

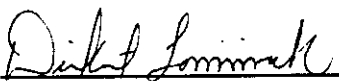
Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	15
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	18
Project Schedule	10
Total Score	76

Comments:

- 1) One of the most realistic project schedules I have seen. Concerned that we will not be able to wait until August of 2027 to have a functioning JMS/RMS/CAD with the end of life of our current system being January 2027
- 2) Start up and 1st year subscription is \$377,540.74 with a yearly reoccurring cost of \$254,960.74 for years 2 through 5. This is well over our budgeting capabilities.

Name: Captain Dickert Lominick

Date: 9-9-26

Signature: 

Newberry County RFP # 2026-14

Vendor: CADMUS

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	12
Company Profile & Fiscal Position of Company	11
Vendor References	10
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	12
Total Score	60

Comments:

WTH- confirmed; ActiveAlert- confirmed; Rapid SOS- confirmed ; NCIC- will build & complete EAgent interface; First Due- will build & complete interface; VineLink- confirmed; DataWorks- confirmed; McDaniels- will build & complete interface; CPC- confirmed; mobile CAD IOS capable
E-ticket- pending certification, SCUTTIES capable
Warrants: able to configure different warrants based on issuing courts, will interface with CMS; "warrant reader" capable
CAD: wrecker rotation, quick dials contacts, able to create PDF to send, close & open CADs w/o losing audit history, multi-agency dispatching w/ ability to issue & track case numbers; mapping tracks active calls, AVLS, map opens in it's own window, utilizes GPS, able to open multiple applications at one; drag & drop feature plus hot keys and command bar
Receipt module
capable of building juvenile ticketing specific to state requirements
working with Marion County to build metal permits also building Victim's Advocate module
already configuring LawTrak data with Marion County, will know how to process the NCSO data!
familiar with Lawtrak issues, able to stay on track with scheduling and implementation

Name: Deanna Wilbanks

Date: 09/04/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: GovHost

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	12
Company Profile & Fiscal Position of Company	10
Vendor References	12
Software Capabilities, Warranty, Maintenance & Support	14
Project Schedule	10
Total Score	58

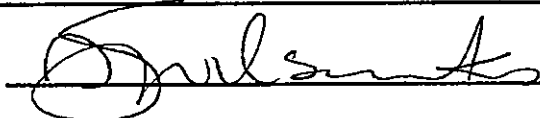
Comments:

recent go-live in SC @Pacolet PD
special situation codes can be entered to assist dispatch with call handling
eCitations available
NIBRS compliant
Not required to purchase application servers
project schedule defined & outlined, no time frame
CAD licensed by workstation
RMS licensed by user
JMAX site licensed
warranty throughout term of subscription
24/7 support for critical & high priority issues other support issues submitted through support portal
data is owned by our agency

Name: Deanna Wilbanks

Date: 09/04/2026

Signature: _____



Newberry County RFP # 2026-14

Vendor: prophoenix

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	12
Vendor References	9
Software Capabilities, Warranty, Maintenance & Support	12
Project Schedule	10
Total Score	53

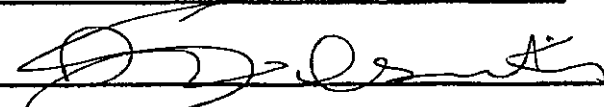
Comments:

training schedule defined; training work books and videos available
site licensing
maintenance fees waived during implementation; maintenance fees (5%) begin after implementation
account manager assigned after implementation
24/7/365 customer service

demoed in person as well as 2 virtual demos

Name: Deanna Wilbanks

Date: 09/14/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: InService Inc

Please use 1-20 for scoring each of the evaluation criteria listed below

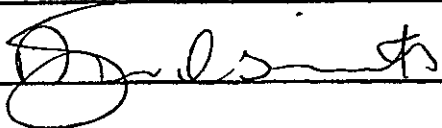
Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	10
Vendor References	8
Software Capabilities, Warranty, Maintenance & Support	11
Project Schedule	10
Total Score	49

Comments:

No JMS installation
No previous dispatching of Fire & EMS
cloud hosted
not required to provide servers
can meet the go-live schedule
county wide site licensing- billed to the county for parsing out
no expiring warranty as long as subscriber
no price increase in the 1st 5 years, 3% in year 6 & after
support: 24/7

Name: Deanna Wilbanks

Date: 09/09/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: Central Square

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	10
Vendor References	10
Software Capabilities, Warranty, Maintenance & Support	9
Project Schedule	8
Total Score	47

Comments:

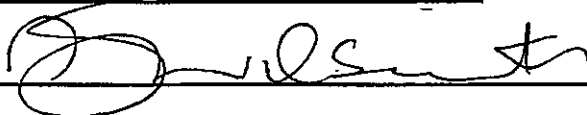
cloud based
CJIS compliant
Esri-based mapping
has partnership with SC agency for CAD, Mobile, records and jail
CAD -can be configured for dispatcher work flow; allows personalization to focus on units,
customizable list of commands, drag & drop ability, mapping, tow rotation, bulletin alerts, messaging,
agency specific case number assignment
JMS can generate barcoded inmate wrist bands, track inmate movements, key data prepopulates
from previous booking reports
RMS - warrant intergration with CMS?
- ability to mark warrants "do not show"?

Additional training is available as a separate purchased service

Name: Deanna Wilbanks

Date: 09/11/2026

Signature: _____



Newberry County RFP # 2026-14

Vendor: Zetron

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	10
Vendor References	10
Software Capabilities, Warranty, Maintenance & Support	10
Project Schedule	7
Total Score	47

Comments:

zetron: CAD & MDC; RMS and JMS contracted out (Civic Eye & BluHorse)
zetron itself is not implemented in SC; civic eye and bluhorse are in SC agencies
max cad: licensed per user;
bluhorse jms: site licensed
civic eye; licensed per user

metal permitting?

zetron 10 week go live
civic rms 31-32 weeks
bluhorse 47 weeks

Cad information can be pulled into report, tickets, etc

PRICE!!

Name: Deanna Wilbanks

Date: 09/14/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: DCS, Inc

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	8
Vendor References	8
Software Capabilities, Warranty, Maintenance & Support	10
Project Schedule	10
Total Score	46

Comments:

site licensed
CJIS compliance
NCIC full function; eAgent will not be required?
Appears to be in SC for CAD and JMS...unsure if RMS is in SC??
defined project schedule
24/7 support services
warranty throughout the term of agreement

Not much on the fiscal position of the company as it is a privately owned company

Name: Deanna Wilbanks

Date: 09/08/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: FSH Technologies

Please use 1-20 for scoring each of the evaluation criteria listed below

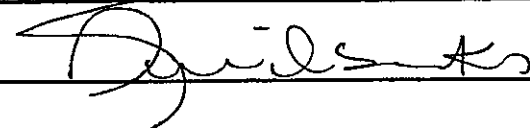
Evaluation Criteria	
Proposal Response	8
Company Profile & Fiscal Position of Company	8
Vendor References	5
Software Capabilities, Warranty, Maintenance & Support	9
Project Schedule	10
Total Score	40

Comments:

no law enforcement agencies listed in vendor references
no partnerships in South Carolina.
unified platform, all 12 mandatory integrations, site licensing, CJIS compliant
structured software phases (28 weeks implementation)
unlimited users; mobile: IOS and android devices
adding users & agencies does not generate additional fees
agency trainers "train the trainer" additional training beyond a year \$2,500 per sessions
emergency technical support: 24/7 availability; response within 2 hours; high: resolution within 1
business day; standard: 3-5 business days.
receipts?
metal permitting?

Name: Deanna Wilbanks

Date: 09/14/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: CADMUS GRID

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	17
Company Profile & Fiscal Position of Company	16
Vendor References	18
Software Capabilities, Warranty, Maintenance & Support	16
Project Schedule	16
Total Score	83

Comments:

In business since 2021
Offers CAD, RMS, JMS
Cloud-native only
No facial recognition
Site Licensing

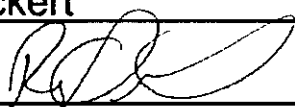
Within approved budget

Start up cost and first yr - \$106,134.62
Annual reoccurring - \$109,318.66 w/ 3% increase annually

Name: Ryan Dickert

Date: 9/08/2026

Signature: _____



Newberry County RFP # 2026-14

Vendor: ProPhoenix

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	18
Company Profile & Fiscal Position of Company	17
Vendor References	18
Software Capabilities, Warranty, Maintenance & Support	16
Project Schedule	12
Total Score	81

Comments:

In business for 23 yrs
Offers CAD, RMS, JMS
CAD & RMS used by 998 agencies in 28 states
JMS used in 38 detention centers
Site Licensing
On-prem server(s) or Cloud-native (more expensive)

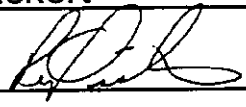
Additional cost for NCSO - Server(s) & SQL Licenses

Within approved budget

Start up cost and first yr - \$271,000
Annual reoccurring - yr 2 \$82,162.10 w/ 5% increase annually

Name: Ryan Dickert

Date: 9/10/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: GovHost

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	17
Company Profile & Fiscal Position of Company	15
Vendor References	16
Software Capabilities, Warranty, Maintenance & Support	17
Project Schedule	12
Total Score	77

Comments:

In business since 20+ yrs
250 agencies in 21 states using product
Offers CAD, RMS, JMS
Cloud-native only
Licensing- per seat, user, device (price will go up if agency size increases)

Within approved budget

Start up cost and first yr - \$286,530
Annual reoccurring - yr 2 \$114,000 w/ 5% increase annually

Name: Ryan Dickert

Date: 9/08/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: DCS

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	16
Company Profile & Fiscal Position of Company	16
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	14
Project Schedule	15
Total Score	76

Comments:

In business for 23 yrs
Offers CAD, RMS, JMS
CMS- will be first in SC
Site Licensing except for NCIC application
Cloud - Native

Exceeds budgetary limits

Start up and first year - \$331,000
Annual reoccurring - \$136,350 (5% increase annually)

Name: Ryan Dickert

Date: 9/11/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: Central Square

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	16
Company Profile & Fiscal Position of Company	15
Vendor References	12
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	12
Total Score	70

Comments:

In business since 2018
Offers CAD, RMS, JMS
Used by over 8,000 agencies
Licensing - per seat, user, device
Cloud - Native

Exceeds budgetary limits

Start up and first year - \$377,540.74
Annual - \$254,960.74 (3% increase annually)

Name: Ryan Dickert

Date: 9/10/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: Zetron

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	16
Company Profile & Fiscal Position of Company	14
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	9
Project Schedule	14
Total Score	68

Comments:

In business since 1980
Zetron partners with Civic Eye and Blue Horse to offer CAD, RMS, JMS
Requires 3 different vendors to meet our needs
Licensing - per seat, user, device requiring additional cost with agency growth
Server Based
Already established in SC

Exceeds budgetary limits

Start up and first year - \$1,008,498.21
Annual reoccurring - \$336,364.20 increases annually approximately 2%

Name: Ryan Dickert

Date: 9/11/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: FSH

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	16
Company Profile & Fiscal Position of Company	13
Vendor References	9
Software Capabilities, Warranty, Maintenance & Support	14
Project Schedule	13
Total Score	65

Comments:

In business since 2021
Offers CAD, RMS, JMS
Site Licenseing
No Law Enforcement references
Cloud - Native

Exceeds budgetary limits

Start up and first year - \$374,000
Annual reoccurring - \$74,000 yr 2-5

Name: Ryan Dickert

Date: 9/10/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: InService

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	11
Company Profile & Fiscal Position of Company	11
Vendor References	8
Software Capabilities, Warranty, Maintenance & Support	11
Project Schedule	16
Total Score	57

Comments:

In business since 2012
Offers CAD, RMS, JMS
Only 5 agencies using product and none currently use JMS
JMS- only available since May 2026

Cloud - Native

Reoccurring cost exceeds budgetary limits

Start up and first year - \$152,780
Annual reoccurring - \$274,500 yr 2-5

Name: Ryan Dickert

Date: 9/08/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: ProPhoenix

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	16
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	15
Project Schedule	13
Total Score	69

Comments:

Liked format and appears simple to learn
Within budget
Seems simple for IT dept to handle

Name: Michael Moss

Date: 09/09/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: CADMUS Grid

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	12
Vendor References	15
Software Capabilities, Warranty, Maintenance & Support	16
Project Schedule	12
Total Score	65

Comments:

Format was not favorable
Within budget
Licensing per user

Name: Michael Moss

Date: 09/09/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: GovHost

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	12
Vendor References	10
Software Capabilities, Warranty, Maintenance & Support	13
Project Schedule	14
Total Score	59

Comments:

Format seemed simple, just not what we were looking for
Cost is per user

Name: Michael Moss

Date: 09/09/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: FSH Technologies

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	12
Vendor References	8
Software Capabilities, Warranty, Maintenance & Support	13
Project Schedule	14
Total Score	57

Comments:

No LE references
Over budget

Name: Michael Moss

Date: 09/09/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: InService Inc

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	11
Vendor References	9
Software Capabilities, Warranty, Maintenance & Support	11
Project Schedule	15
Total Score	56

Comments:

Format not favorable
Over budget

Name: Michael Moss

Date: 09/09/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: CentralSquare

Please use 1-20 for scoring each of the evaluation criteria listed below

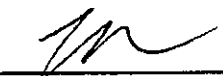
Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	13
Vendor References	12
Software Capabilities, Warranty, Maintenance & Support	10
Project Schedule	11
Total Score	56

Comments:

Format was not favorable
Cost is per user
Over budget

Name: Michael Moss

Date: 09/09/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: DCS

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	12
Vendor References	11
Software Capabilities, Warranty, Maintenance & Support	9
Project Schedule	10
Total Score	52

Comments:

Format was not favorable
Over budget

Name: Michael Moss

Date: 09/09/2026

Signature: 

Newberry County RFP # 2026-14

Vendor: ZETRON

Please use 1-20 for scoring each of the evaluation criteria listed below

Evaluation Criteria	
Proposal Response	10
Company Profile & Fiscal Position of Company	10
Vendor References	11
Software Capabilities, Warranty, Maintenance & Support	9
Project Schedule	11
Total Score	51

Comments:

Format was not favorable
Over budget
Licensing per user

Name: Michael Moss

Date: 09/09/2026

Signature: 

Invitation to Bid: 2026-17			Bid Opening				
			September 30, 2026 @ 3:00 p.m.				
Newberry Community Hall Interior Repairs			Newberry County Courthouse Annex Conference Room, 1309 College Street, Newberry				
Bidder	Bid Bond	Amount of Base Bid	Acknowledgement of Addendum 1	Alternate 1: Basement	Alternate 2: Replacement & Stain Shutters	Price per square yard for wood replacement	Base Bid with Alternate 1
E&G Builders	yes	\$ 78,011.00	yes	\$ 5,500.00	\$ 8,000.00	\$ 6.00	\$ 83,511.00
First Class Construction	ys	\$ 72,771.00	yes	\$ 9,036.00	\$ 38,532.00	\$ 25.00	\$ 81,807.00
Madco Contracting and Consulting Servs	yes	\$ 84,038.00	yes	\$ 8,058.61	\$ 9,636.56	\$ 3.50	\$ 92,096.61
W.E. Baker & Sons Inc.	yes	\$ 64,875.00	yes	\$ 10,875.00	\$ 44,750.00	\$ 11.00	\$ 75,750.00
Witnessed by:							
Crystal Waldrop, Purchasing Director							
Ted Luckardoo, Co. Administrator							
Mac Bartley, Facilities Director							
Scott Sawyer, Project Coordinator							